



**Degarmo Technologies**

Keeping you connected

KEEPING YOU CONNECTED

**SERVICE GUIDE**

# Virtual CIO/CTO Services

Strategic technology leadership — roadmapping, vendor management, IT budgeting, and executive advisory without the full-time overhead.

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## 1 Strategic Planning & Leadership

Technology strategy — at executive level. Degarmo provides on-demand CIO/CTO leadership so your technology decisions align with your business goals.

- ◆ **Technology Roadmap:** Multi-year technology plan aligned to your business growth objectives
- ◆ **Digital Transformation:** Structured pathway for adopting cloud, automation, and modern tools
- ◆ **Quarterly Reviews:** Regular strategic reviews to adapt plans as your business evolves
- ◆ **Executive Reporting:** Board-ready technology reports — spend, risk posture, and progress
- ◆ **M&A Support:** Technology due diligence and integration planning for mergers/acquisitions

## 2 Risk & Compliance

- ◆ **Risk Posture Reviews:** Quarterly security posture assessments with executive risk summaries
- ◆ **Compliance Oversight:** NIST, HIPAA, PCI-DSS, and industry compliance program leadership
- ◆ **Incident Response:** Oversees IR planning — preparation, detection, containment, recovery
- ◆ **Cyber Insurance:** Technical guidance for cyber insurance applications and renewals

### EXECUTIVE LEADERSHIP, ON DEMAND

Your virtual CIO/CTO brings the same strategic discipline as a full-time executive — roadmaps, risk oversight, and board-ready reporting — scaled to fit your organization.



### 3 Budget & Vendor Management

- ◆ **IT Budget Planning:** Annual IT budget development — CapEx/OpEx optimization and forecasting
- ◆ **Vendor Negotiation:** Leverage Degarmo partnerships (Microsoft, Lenovo, Palo Alto) for pricing
- ◆ **Contract Reviews:** SLA and vendor contract analysis to eliminate waste and over-licensing
- ◆ **ROI Analysis:** Technology investment analysis to justify spend and prioritize projects

### 4 Why Virtual CIO/CTO?

- ◆ **Cost Efficiency:** Enterprise expertise at a fraction of the cost of a full-time executive
- ◆ **Immediate Access:** No hiring delays — strategic leadership available from day one
- ◆ **Vendor Agnostic:** Unbiased recommendations focused entirely on your business outcomes
- ◆ **Scale on Demand:** Engagement depth scales with your current needs and growth stage

#### IS A VIRTUAL CIO RIGHT FOR YOU?

If your organization lacks strategic IT direction, struggles with vendor decisions, or needs executive-level security oversight — a virtual CIO delivers exactly that without the overhead of a full-time hire.

**Need IT help? Contact Degarmo Technologies.**

Oklahoma City, OK · Colorado Springs, CO — Same-Day Support  
Commitment.

[support@degarmo.tech](mailto:support@degarmo.tech)  
[degarmo.tech](https://degarmo.tech)